

Attn: Land Use Commission, State of Hawaii

Public testimony regarding A17-804 Hawaiian Memorial Life Plan

June 8, 2020

I have lived in Hawaii most of my adult life, first arriving in the islands in 1972. I fell in love with Hawaii and the people immediately and decided to make this my home. We have lived on the Windward side of the island for close to 40 years. My wife and I are getting to the age where we needed to start looking for a cemetery plot due to religious and personal reasons. Our goal was to stay on the Windward side. We searched the internet and could not find any pricing, so we visited Hawaiian Memorial Park in Kaneohe as we like the location. We went to Hawaiian Memorial Park in person to obtain information and we were presented with a sales pitch that lasted over an hour as we visited certain sections of the park to try to decide on right location. We were amazed at the prices, ranging from \$34,000.00 to \$47,650.000. (see attached) They provided finance, however, the payments ranged from a monthly payment of \$475.00 to \$660.00 for months. For a retired couple on a fix income and a fix budget, the monthly payments would be impossible much less to come up with the lumpsum payment. We felt the pricing was firm and that they were not willing to compromise and work to support or help work with the local retired community.

Based on our experience, we may be forced into going to the mainland for these services or we are considering cremation instead. This is going to be a difficult decision although from a financial aspect it was something we are starting to think about.

Richard & Donna Perkins

696 Keolu Drive

Kailua, HI. 96734

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LAND USE COMMISSION

Hawaiian Memorial Park Cemetery

Proposal For:	Richard Perkins	Date:	7/31/2017
Address:		Expiration Date:	31-Jul-17
Phone:			
Property:	Alii Garden		
	Merlie N. Wilmeth	Cell Phone #	808 284-5842

Qty.	Items	Regular	Savings	Extended
1	Interment Right @29200	\$ 29,200.00	\$ 1,460.00	\$ 27,740.00
1	2nd Interment Right @ 14600.	\$ 14,600.00	\$ 2,920.00	\$ 11,680.00
1	Endowment Care	\$ 150.00		\$ 150.00
1	Open & Closing @ 1995	\$ 1,995.00		\$ 1,995.00
1	Vault @ 1395	\$ 1,395.00	\$ 209.25	\$ 1,185.75
1	Marker bronze 36 x 13	\$ 3,895.00	\$ 584.25	\$ 3,310.75
1	Setting Fee @695	\$ 695.00		\$ 695.00
1	Additional Scroll/2nd Inscription	\$ 795.00	\$ 119.25	\$ 675.75
1	Setting Fee for Name Scroll	\$ 195.00		\$ 195.00
2	Doric vase	\$ 645.00	\$ 96.75	\$ 548.25
2	Setting Fee @ 95.	\$ 190.00		\$ 190.00
1	Granite Base 40 x17-Gray @ 895	\$ 895.00	\$ 134.25	\$ 760.75
1	Inurnment Opening/Closing	\$ 695.00		\$ 695.00
1	Inurnment Vault # 1	\$ 795.00	\$ 119.25	\$ 675.75
	Away From Home @ 499	\$ -		\$ -
	Cameo # 3 3 1/4 x 4 color @ 79		\$ -	\$ -
	Installation			
1	Processing Fee	\$ 125.00		\$ 125.00

		Subtotal	\$ 56,265.00	\$ 5,643.00	\$ 50,622.00
		Subtotal Taxed	\$ 56,115.00		\$ 50,472.00
		Tax @ 4.712%	\$ 2,644.14		\$ 2,378.24
		Total	\$ 58,909.14		\$ 53,000.24

Months	Factor		
12	0.083330		
24	0.042277		
36	0.028818		
48	0.022312		
60	0.018598		
72	0.015828		
84	0.013854		

	\$ 5,350.00
Amount Financed	\$47,650.24
Finance Charge	\$7,802.36
Total Payments	55,452.60

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lot to accommodate 2 burials with merchandise & cemetery services	84	Monthly Payments	660.15
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* Proposal made flexible to suit your budget		Grand Total	\$ 60,802.60
* This proposal has an expiration date, dated above			

STATE OF HAWAII
 LAND USE COMMISSION

Hawaiian Memorial Park Cemetery

Proposal For:	Richard Perkins	Date:	7/31/2017
Address:		Expiration Date:	31-Jul-17
Phone:			
Property:	Oceanview III		
	Merlie N. Wilmeth	Cell Phone #	808 284-5842

Qty.	Items	Regular	Savings	Extended
1	Interment Right @26200	\$ 26,200.00	\$ 9,000.00	\$ 17,200.00
1	2nd Interment Right @ 13100	\$ 13,100.00	\$ 5,000.00	\$ 8,100.00
1	Endowment Care	\$ 150.00		\$ 150.00
1	Open & Closing @ 1995	\$ 1,995.00		\$ 1,995.00
1	Vault @ 1395	\$ 1,395.00	\$ 209.25	\$ 1,185.75
1	Marker bronze 36 x 13	\$ 3,895.00	\$ 584.25	\$ 3,310.75
1	Setting Fee @695	\$ 695.00		\$ 695.00
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1	Inurnment Opening/Closing	\$ 695.00		\$ 695.00
1	Inurnment Vault # 1	\$ 795.00	\$ 119.25	\$ 675.75
	Away From Home @ 499	\$ -		\$ -
	Cameo # 3 3 1/4 x 4 color @ 79		\$ -	\$ -
	Installation			
1	Processing Fee	\$ 125.00		\$ 125.00

		Subtotal	\$ 51,765.00	\$ 15,263.00	\$ 36,502.00
		Subtotal Taxed	\$ 51,615.00		\$ 36,352.00
		Tax @ 4.712%	\$ 2,432.10		\$ 1,712.91
		Total	\$ 54,197.10		\$ 38,214.91

Months	Factor			\$ 4,000.00
12	0.083330			
24	0.042277			
36	0.028818			
48	0.022312			
60	0.018598			
72	0.015828			
84	0.013854			

Amount Financed	\$34,214.91
Finance Charge	\$5,601.93
Total Payments	39,816.84



84	Monthly Payments	474.01
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lot to accommodate 2 burials with merchandise & cemetery services

- * Proposal made flexible to suit your budget
- * This proposal has an expiration date, dated above

Grand Total	\$ 43,816.84
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Hakoda, Riley K

From: DBEDT LUC
Sent: Tuesday, June 9, 2020 4:47 PM
To: Hakoda, Riley K
Subject: FW: [EXTERNAL] Support

Scott A.K. Derrickson, AICP
Staff Planner
State of Hawai'i, Land Use Commission
(808) 587-3921
<scott.a.derrickson@hawaii.gov>

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From: Lokahi Cuban <exclusivedistributionhi@gmail.com>
Sent: Monday, June 08, 2020 8:02 PM
To: DBEDT LUC <dbedt.luc.web@hawaii.gov>
Subject: [EXTERNAL] Support

Dear Land Use Commissioners,

As a local born resident I wanted to express my sincere support for Jay Mulford and the Hawaiian Memorial cemetery. Jay and his company have been supporting veterans and gold star members for many years.

He is an example of a good neighbor that actually supports and helps our community. I strongly support Jay and the Hawaiian Memorial Cemetery because I know they will keep their word and promises to our community as they have been good stewards of the land.

Sincerely,

Lokahi Cuban

Kaneohe Resident

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LAND USE COMMISSION



MILILANI GROUP, INC.

Testimony of MILILANI GROUP, INC.
doing business as Mililani Memorial Park & Mortuary

Being presented to
STATE OF HAWAII LAND USE COMMISSION

For DOCKET A17-804
HAWAIIAN MEMORIAL LIFE PLAN

June 9, 2020

Land Use Commissioners:

My name is Eadean Buffington and I present this testimony as an owner and principal officer of Mililani Group, Inc. We operate 2 funeral homes together with Mililani Memorial Park on Oahu. I am also a past president of the Hawaii Funeral and Cemetery Association.

I am writing to lend my support to Hawaiian Memorial Park's application for cemetery expansion. The cemetery and funeral industry is small and isolated in Hawaii. We understand the need to work together in support of each other to better serve our island families. We live in a very diverse community as it relates to religious practices for burial and memorialization. The need for casket interment spaces exists today and will continue to exist in the future. Mililani does have plans in the distant future to expand; however even given any future expansion, we do not have the capacity to fulfill these future needs. Our families want to be interred together in one cemetery. The families wanting to be at Hawaiian Memorial should have that opportunity, no different than those that want to be together at Mililani Memorial Park. People deserve the choice of where and how they want to be interred.

In closing, I have personally worked closely with Mr. Jay Morford over the past 14 years as Directors in the HFCA. I have found Mr. Morford and their company to operate with the upmost character and business integrity. It is for these reasons that I base my support for Hawaiian Memorial's plan for expansion.

MILILANI GROUP, INC.


By Eadean M. Buffington
Its Vice President

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STATE OF HAWAII
LAND USE COMMISSION

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38 S. Kukui St., Honolulu, Hawai'i
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Fax (808) 533-7489

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96782-0457
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exec@mdmhi.com
www.mililanigroup.com



MILILANI GROUP, INC.

Testimony of MILILANI GROUP, INC.
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HAWAIIAN MEMORIAL LIFE PLAN

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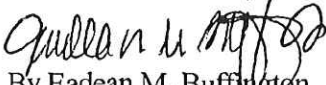
Land Use Commissioners:

My name is Eadean Buffington and I present this testimony as an owner and principal officer of Mililani Group, Inc. We operate 2 funeral homes together with Mililani Memorial Park on Oahu. I am also a past president of the Hawaii Funeral and Cemetery Association.

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MILILANI GROUP, INC.


By Eadean M. Buffington
Its Vice President

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exec@mdmhi.com
www.mililanigroup.com

Hakoda, Riley K

From: DBEDT LUC
Sent: Tuesday, June 9, 2020 4:45 PM
To: Hakoda, Riley K
Subject: FW: [EXTERNAL] HMP

Scott A.K. Derrickson, AICP
Staff Planner
State of Hawai'i, Land Use Commission
(808) 587-3921
<scott.a.derrickson@hawaii.gov>

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From: Sarah Houghtailing <shoughtailing@yahoo.com>
Sent: Tuesday, June 09, 2020 1:33 PM
To: DBEDT LUC <dbedt.luc.web@hawaii.gov>
Subject: [EXTERNAL] HMP

Dear Land Use Commissioners,

I strongly support HMP they have operated as a community partner in Kaneohe since 1958. Today, they provide a well needed service to the community. HMP has been transparent and have always been upfront with all their expansion and went to great lengths to engage the community. Especially, the 14.5-acre cultural preserve for the protection of the Kawaewae Heiau and a conservation easement precluding future development. In a down economy we need good responsible development for jobs. Thank you very much for your time.

Sincerely

Sarah Houghtailing

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