Attn: Land Use Commission, State of Hawaii

Public testimony regarding A17-804  Hawaiian Memorial Life Plan

June 8, 2020

I have lived in Hawaii most of my adult life, first arriving in the islands in 1972. I fell in love with Hawaii and the people immediately and decided to make this my home. We have lived on the Windward side of the island for close to 40 years. My wife and I are getting to the age where we needed to start looking for a cemetery plot due to religious and personal reasons. Our goal was to stay on the Windward side. We searched the internet and could not find any pricing, so we visited Hawaiian Memorial Park in Kaneohe as we like the location. We went to Hawaiian Memorial Park in person to obtained information and we were presented with a sales pitch that lasted over an hour as we visited certain sections of the park to try to decide on right location. We were amazed at the prices, ranging from $34,000.00 to $47,650.000. (see attached) They provided finance, however, the payments ranged from a monthly payment of $475.00 to $660.00 for months. For a retired couple on a fix income and a fix budget, the monthly payments would be impossible much less to come up with the lumpsum payment. We felt the pricing was firm and that they were not willing to comprise and work to support or help work with the local retired community.

Based on our experience, we may be forced into going to the mainland for these services or we are considering cremation instead. This is going to be a difficult decision although from a financial aspect it was something we are starting to think about.

Richard & Donna Perkins
696 Keolu Drive
Kailua, HI. 96734
Proposal For: Richard Perkins
Address: Alili Garden
Property: Merle N. Wilmeth
Phone: 808 284-5842

<table>
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Subtotal $56,265.00 $5,643.00 $50,622.00
Subtotal Taxed $56,115.00
Tax @ 4.712% $2,644.14
Total $58,899.14

Amount Financed $47,650.24
Finance Charge $7,802.36
Total Payments $55,452.60

84 Monthly Payments $660.15

Grand Total $60,802.60

lot to accommodate 2 burials with merchandise & cemetery services.

*Proposal made flexible to suit your budget
*This proposal has an expiration date, dated above

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JUN 09 2020
STATE OF HAWAII
LAND USE COMMISSION
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Subtotal: $51,765.00  Subtotal Taxed: $51,615.00  Tax @ 4.712%: $2,432.10

Total: $54,197.10

Amount Financed: $34,214.91  Finance Charge: $5,601.93  Total Payments: $39,816.84

Monthly Payments: 474.01  84 Payments

Grand Total: $43,816.84

*Proposal made flexible to suit your budget

*This proposal has an expiration date, dated above
Dear Land Use Commissioners,

As a local born resident I wanted to express my sincere support for Jay Mulford and the Hawaiian Memorial cemetery. Jay and his company have been supporting veterans and gold star members for many years.

He is an example of a good neighbor that actually supports and helps our community. I strongly support Jay and the Hawaiian Memorial Cemetery because I know they will keep their word and promises to our community as they have been good stewards of the land.

Sincerely,

Lokahi Cuban

Kaneohe Resident
Testimony of MILILANI GROUP, INC.

doing business as Mililani Memorial Park & Mortuary

Being presented to
STATE OF HAWAII LAND USE COMMISSION

For DOCKET A17-804
HAWAIIAN MEMORIAL LIFE PLAN

June 9, 2020

Land Use Commissioners:

My name is Eadean Buffington and I present this testimony as an owner and principal officer of Mililani Group, Inc. We operate 2 funeral homes together with Mililani Memorial Park on Oahu. I am also a past president of the Hawaii Funeral and Cemetery Association.

I am writing to lend my support to Hawaiian Memorial Park’s application for cemetery expansion. The cemetery and funeral industry is small and isolated in Hawaii. We understand the need to work together in support of each other to better serve our island families. We live in a very diverse community as it relates to religious practices for burial and memorialization. The need for casket interment spaces exists today and will continue to exist in the future. Mililani does have plans in the distant future to expand; however even given any future expansion, we do not have the capacity to fulfill these future needs. Our families want to be interred together in one cemetery. The families wanting to be at Hawaiian Memorial should have that opportunity, no different than those that want to be together at Mililani Memorial Park. People deserve the choice of where and how they want to be interred.

In closing, I have personally worked closely with Mr. Jay Morford over the past 14 years as Directors in the HFCA. I have found Mr. Morford and their company to operate with the utmost character and business integrity. It is for these reasons that I base my support for Hawaiian Memorial’s plan for expansion.

MILILANI GROUP, INC.

By Eadean M. Buffington
Its Vice President

Downtown
38 S. Kukui St., Honolulu, Hawai‘i
96813-2319
Tel. (808) 524-5211
Fax (808) 533-7489

Waipio
P.O. Box 457, Pearl City, Hawai‘i
96782-0457
Tel. (808) 677-5631
Fax (808) 677-9267

exec@mcmhhi.com
www.mililangroup.com
Testimony of MILILANI GROUP, INC.
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MILILANI GROUP, INC.

By Eadean M. Buffington
Its Vice President

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Fax (808) 677-9267

exec@mdmhi.com
www.mililangroup.com
Dear Land Use Commissioners,

I strongly support HMP they have operated as a community partner in Kaneohe since 1958. Today, they provide a well needed service to the community. HMP has been transparent and have always been upfront with all their expansion and went to great lengths to engage the community. Especially, the 14.5-acre cultural preserve for the protection of the Kawaewae Heiau and a conservation easement precluding future development. In a down economy we need good responsible development for jobs. Thank you very much for your time.

Sincerely

Sarah Houghtailing