Of Counsel:

ASHFORD & WRISTON LLP A Limited Liability Law Company

BENJAMIN A. KUDO

2262-0

CLARA PARK

9785-0

999 Bishop Street, Suite 1400

Honolulu, Hawaii 96813

Telephone: (808) 539-0400

Attorneys for

LĀNA'I RESORTS, LLC

LAND USE COMMISSION STATE OF HAWAII

2016 SEP -2 P 1:19

BEFORE THE LAND USE COMMISSION

OF THE STATE OF HAWAII

In the Matter of the Petition of

LĀNA'I RESORTS, LLC

To consider further matters relating to an Order To Show Cause as to whether certain land located at Mānele, Lāna'i, should revert to its former Agricultural and/or Rural land use classification due to Petitioner's failure to comply with Condition No. 10 of the Land Use Commission's Findings of Fact, Conclusions of Law, and Decision and Order filed April 16, 1991. Tax Map Key No. 4-9-002:049 (por.), formerly Tax Map Key No. 4-9-002:001 (por.).

DOCKET NO. A89-649

WRITTEN DIRECT TESTIMONY OF BRUCE PLASCH, Ph.D.; CERTIFICATE OF SERVICE

WRITTEN DIRECT TESTIMONY OF BRUCE PLASCH, Ph.D.

Bruce Plasch, Ph.D. (Dr. Plasch) is the owner and President of PEP, an economic

consultancy that specializes in the economies of Hawaii and Pacific basin. He has been an

economic consultant in Hawaii since 1971, and he has extensive experience in economic analysis

of development (including resorts), public policy analysis, and the community benefits and costs

of projects. He has previously testified before the State Land Use Commission (LUC), and he

was qualified by the LUC as an expert in economic assessment.

Dr. Plasch is currently conducting an analysis of the economic impacts of the Lanai golf

courses and resorts. He is examining the benefits that the Manele golf course has on the Lanai

community, such as its impact on the resort and other operations attributable to the golf course,

visitor and occupancy rates, expenditures, tax revenues, property sales, and employment related

to the golf course. He is also examining the impact that a shutdown of the Manele golf course

would have on the Lanai community.

Because he has not yet completed his information-gathering or analysis, he is not able to

present his conclusions at this time. Petitioner will provide supplemental written direct testimony

summarizing his analysis and findings as soon as it is available, and Dr. Plasch will provide

testimony about his methods and conclusions at the hearing.

Dated: Honolulu, Hawaii, September 2, 2016.

Attorneys for

LĀNA'I RESORTS, LLC

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BEFORE THE LAND USE COMMISSION

OF THE STATE OF HAWAII

In the Matter of the Petition of

LÄNA'I RESORTS, LLC

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DOCKET NO. A89-649

CERTIFICATE OF SERVICE

CERTIFICATE OF SERVICE

I hereby certify that on this date a true and correct copy of the WRITTEN DIRECT

TESTIMONY OF BRUCE PLASCH, Ph.D.; CERTIFICATE OF SERVICE was served

upon the following as indicated below:

BRYAN C. YEE, ESQ.	Via U.S. Postal Mail
DAWN TAKEUCHI APUNA, ESQ.	
Department of the Attorney General	
Hale Auhau, Third Floor	
425 Queen Street	
Honolulu, Hawaii 96813	
Attorney for State Office of Planning	
LEO R. ASUNCION, Jr., AICP, Director	Via U.S. Postal Mail
RODNEY Y. FUNAKOSHI	
Office of State Planning	#
235 South Beretania Street, 6 th Floor	
Honolulu, Hawaii 96813	
t	

WILLIAM SPENCE, Director Planning Department, County of Maui 2200 Main Street One Main Plaza, Suite 315 Wailuku, HI 96793	Via U.S. Postal Mail
PATRICK K. WONG, ESQ. MICHAEL HOPPER, ESQ. CALEB ROWE, ESQ. Office of the Corporation Counsel 200 South High Street Wailuku, Hawaii 96793	Via U.S. Postal Mail
DAVID KOPPER, ESQ. LI`ULA NAKAMA, ESQ. Native Hawaiian Legal Corporation 1164 Bishop Street, Suite 1205 Honolulu, Hawaii 96813 Attorney for Intervenor LANAIANS FOR SENSIBLE GROWTH	Via U.S. Postal Mail

DATED: Honolulu, Hawaii, September 2, 2016.

BENJAMIN A. KUDO CLARA PARK

Attorneys for LĀNA'I RESORTS, LLC